

Spaceship Super

Target Market Determination

2 June 2025

1. About this Document

This Target Market Determination (TMD) is required under section 994B of the *Corporations Act 2001* (Cth) and is intended to assist Consumers, distributors, and employees in understanding the class of Consumers for which this product is designed, having regard to their likely financial situation and needs of the target market. It sets out the target market for the product, the triggers for reviewing the target market, and other relevant information. The TMD forms part of the design and distribution framework that Diversa Trustees Limited has adopted as the trustee for Spaceship Super.

This TMD is not a full summary of the product's features or terms and does not take into account any person's individual objectives, financial situation, or needs. It is not intended to provide financial advice.

If you are interested in acquiring this product, you should carefully read the Product Disclosure Document (PDS) and Reference Guide for Spaceship Super, available from www.spaceship.com.au/important-documents/ before making a decision about whether this product is appropriate for you.

Product description	Spaceship Super is a superannuation product designed to help consumers save for their retirement over the long-term. It offers four pooled investment options each providing different levels of exposure to growth and defensive assets, depending on the member's investment horizon and risk appetite.
	Amounts saved into an accumulation superannuation account cannot be withdrawn until certain conditions of release are met, such as retirement after reaching preservation age.
Key product attributes	<ul style="list-style-type: none"> • Four pooled investment options offering diversified exposure to growth and defensive assets (GrowthX, Global Index, Balanced, and Moderate); • Simple set of features and fees; and • Member experience delivered through the Spaceship mobile app and online dashboard.

2. Important dates

Date from which this target market determination is effective	2 June 2025
Date when this target market was last reviewed	2 June 2025
Date when this target market will next be reviewed	2 December 2025

3. Target Market

i The information below summarises the overall class of Consumers that fall within the target market for Spaceship Super

Type of Consumers that are likely to fall within target market

Spaceship Super is designed for Consumers who:

- Are accumulating superannuation within the superannuation system, or are employed (either by an employer or self-employed) and expect to receive or make regular superannuation contributions;
- Are not expecting to access their superannuation for retirement in the next five years (i.e. generally under the age of 60);
- Have the capacity and willingness to accept the investment risks, volatility, and time horizons associated with their selected investment option;
- Understand and accept that the value of their superannuation may fluctuate, including the possibility of negative returns; and
- Prefer to view and engage with their superannuation through a digital platform, such as a mobile app or online dashboard.

There is no minimum contribution amount or superannuation balance requirement to join the product.

Excluded class of Consumers

This product has **NOT** been designed for Consumers who:

- Are seeking a retirement or transition-to-retirement income stream product;
- Do not want to view or engage with their superannuation on a digital platform;
- Do not wish to accumulate wealth for retirement;
- Require insurance as a benefit to be provided as part of their superannuation accumulation product;
- Have specific environmental, social and governance (**ESG**) investment requirements;
- Wish to actively choose underlying investments in their superannuation (e.g. direct shares);
- Are looking for a default investment option (such as a MySuper product) or a self-managed superannuation fund (SMSF).

The inclusion of Consumers with these characteristics is only one factor when considering whether a significant dealing has occurred.

Product description & key attributes

Spaceship Super is a superannuation product offering four pooled investment options designed to meet a range of long-term retirement savings goals and risk profiles.

The key attributes of Spaceship Super include:

- **Four pooled investment options:** GrowthX, Global Index, Balanced, and Moderate, providing different allocations to growth and defensive assets to suit different investment objectives and risk tolerances.
- **Thematic investment focus:** GrowthX, Balanced, and Moderate has exposure to assets that are expected to benefit from technology, long term innovation and structural economic shifts. Global Index provides passive exposure to global share markets.
- **Simple fee structure:** Including a combination of fixed dollar and asset-based fees.
- **Digital member experience:** Members manage their super via the Spaceship app and website, enabling online applications, account management, investment tracking, consolidation of other super accounts, and access to account information.

Investment option profiles

Members can select an investment option that aligns with their investment goals, risk appetite and timeframe, and may switch between options at any time.

The table below describes the likely attributes, investment objectives, risk profiles and financial needs of the class of consumers for whom each option has been designed.

	Spaceship GrowthX Option	Spaceship Global Index Option	Spaceship Balanced Option	Spaceship Moderate Option
Consumer's suitability	For those looking for a growth asset oriented multi-asset class investment portfolio. Given the high growth asset allocation investors will need to be comfortable taking a higher level of short-term risk to potentially achieve greater returns over the longer term.	For those looking for a growth oriented multi-asset class passive investment. Given the high growth asset allocation investors will need to be comfortable taking a higher level of short-term risk to potentially achieve greater returns over the longer term.	For those looking for a mainly growth allocation within a diversified multi-asset class portfolio. Investors will need to be comfortable taking a higher level of short-term risk to potentially achieve greater returns over the longer term.	For those looking for a more equal allocation between growth and defensive assets within a diversified multi-asset class portfolio. Investors will need to be comfortable taking a medium level of short-term risk to potentially achieve greater returns over the longer term.
Consumer's objective	Seeking a return of CPI + 4.00% p.a. over rolling 10-year periods after taking into account fees, costs and tax.	Seeking a return of CPI + 3.00% p.a. over rolling 10-year periods after taking into account fees, costs and tax.	Seeking a return of CPI + 3.00% p.a. over rolling 7-year periods after taking into account fees, costs and tax.	Seeking a return of CPI + 2.00% over rolling 5-year periods after taking into account fees, costs and tax.
Consumer's risk profile (Standard Risk Measure)	Risk Band: 6 Risk Label: High Are comfortable with exposure to a high risk investment with a probable number of negative annual returns over 20 years of 4 to less than 6.	Risk Band: 6 Risk Label: High Are comfortable with exposure to a high risk investment with a probable number of negative annual returns over 20 years of 4 to less than 6.	Risk Band: 5 Risk Label: Medium to high Are comfortable with exposure to a medium-high risk investment with a probable number of negative annual returns over 20 years of 3 to less than 4.	Risk Band: 4 Risk Label: Medium Are comfortable with exposure to a medium risk investment with a probable number of negative annual returns over 20 years of 2 to less than 3.

Key investment risks

Investing in Spaceship Super involves certain risks that may affect the value of a member's account and the ability to meet their retirement objectives. Consumers should consider these risks when selecting an investment option and ensure they are comfortable with the potential for negative returns.

The main types of investment risks associated with the investment options offered by Spaceship Super include:

- **Market risk:** The risk of declines in investment values due to general economic conditions, geopolitical events, or market volatility.
- **Concentration risk:** The risk of negative returns where exposure is concentrated in particular asset classes or sectors, particularly Australian and international shares.
- **Currency risk:** The risk that changes in exchange rates between the Australian dollar and foreign currencies may affect the value of international investments.
- **Derivatives and counterparty risk:** Some underlying investments may use derivatives (such as swaps) for risk management purposes. There is a risk that a counterparty may fail to meet its obligations.
- **Index tracking error risk:** The risk that index-tracking investments may not exactly replicate the performance of their reference indices, due to fees, transaction costs, or other factors.
- **Regulatory and tax risk:** The risk that changes in laws or regulations (in Australia or overseas) could affect the value of investments or the superannuation system.

In addition, the GrowthX and Global Index investment options are investment strategies that have a high investment risk rating (Standard Risk Measure). This means that these options carry a risk of high volatility and negative investment returns over an extended period of time, including potentially over the lifespan of a member's investment.

Consumers should read the Spaceship Super Reference Guide for a full description of investment risks before making any decision to invest.

Appropriateness requirements

The Trustee believes that the Spaceship Super product is likely to be consistent with the objectives, financial situation, and needs of the members in the target market.

To ensure this, the Trustee regularly reviews:

- The characteristics of members joining Spaceship Super;
- The range of investment options to ensure they provide competitive risk-adjusted returns in comparison to peers with similar asset allocations;
- The number, nature, and themes of member complaints;
- The appropriateness of the total fees and costs paid by members;
- The product design to ensure it remains simple and accessible for members in the target market; and
- The ability for members to access educational content about superannuation and investment risks.

4. How this product is to be distributed

Distribution control measures

To help ensure that Spaceship Super is distributed to consumers who are likely to be in the target market:

- Consumers joining Spaceship Super complete an application process that promotes informed decision-making by:
 - Highlighting key information about the available investment options, including investment objective and risks; and
 - Requiring consumers to acknowledge that they have read the Product Disclosure Statement (PDS) and Reference Guide before proceeding;
- An assessment process is in place to reduce the likelihood of consumers outside the target market applying, including:
 - Implementing targeted questions during the application process to help assess whether consumers are likely to be within the target market; and
 - Rejecting reapplications within a specific time period where a consumer has previously been assessed as unlikely to be in the target market;
- Consumers are provided with clear access to the PDS, Reference Guide, and Target Market Determination during the application journey.

The Trustee considers that these distribution conditions make it likely that consumers who acquire the product are in the target market.

Distribution channel	Permitted channel?	Distribution conditions/Restrictions
Direct distribution by Spaceship Capital	Yes	<p>Consumers must complete a digital application approved by the Trustee and available through the Spaceship web and mobile applications. This includes the Distribution control measures listed above.</p> <p>Relevant representatives of Spaceship Capital involved in the promotion and distribution of interests in the Fund receive internal training in respect of the Fund and its Target Market.</p> <p>Marketing and promotional activities in respect of the distribution of the Fund by Spaceship Capital are designed having regard to the Target Market and is therefore likely to result in Consumers that progress to the application stage being in the target market. This includes an assessment of all marketing and promotional material before being published.</p> <p>The product is not distributed outside of Australia.</p>
Sub distribution channels such as referral partnerships (e.g. HR softwares)	Yes	<p>Consumers must complete a digital application approved by the Trustee. This includes the Distribution control measures listed above.</p> <p>The product is not distributed outside of Australia.</p>

Through authorised representatives by general/ intrafund advice	No	N/A
Robo advised	No	N/A
Default; enrolled via employers	No	N/A

5. Reviewing this target market determination

The TMD will be reviewed where events or circumstances arise that would suggest the TMD is no longer appropriate. This may include (but is not limited to):

1. Where the issuer of the TMD has determined that any of the following has occurred:

- ASIC reportable significant dealing outside of TMD.
- Significant or unexpectedly high number of complaints regarding product design, product availability or any distribution condition where the product issuer considers that this TMD is no longer appropriate.
- Material changes to key product attributes, terms and/or conditions where the product issuer considers that this TMD is no longer appropriate.
- The use by a regulator of product intervention powers, or the issue of orders or directions by a regulator in relation to the distribution of this product where the product issuer considers that this TMD is no longer appropriate.
- A significant breach event relating to the design or distribution of this product where the product issuer considers that (i) this product is unsuitable for a particular cohort of members and (ii) the TMD may no longer be appropriate.

2. The trustee of this product makes a determination for the purposes of s52(9) of *Superannuation Industry (Supervision) Act 1993* (Cth) that the financial interests of the members who hold this product are not being promoted.

6. Reporting and monitoring this target market determination

Review periods	Maximum period for review
Initial review	6 months
Subsequent review	6 months

Distributor information reporting requirements

Regulated person(s)	Requirement	Reporting deadline
All distributors	Report of distribution channel and member monitoring to assess the degree of alignment of the member base with the described target market.	Quarterly*
All distributors	Complaints (as defined in section 994A(1) of the <i>Corporations Act 2001</i> (Cth)) relating to the fund or investment options offered in the fund, where the nature of the complaints relate to product design, product availability and distribution conditions. The distributor should provide all the content of the complaint, having regard to privacy.	In accordance with the Trustee's internal dispute resolution policy
All distributors	Significant dealing outside of the target market under s994F(6) of the <i>Corporations Act 2001</i> (Cth).	As soon as practicable but no later than 10 business days after the distributor becomes aware of the significant dealing.


*Quarterly reporting is due 10 business days after the end of the March, June, September and December quarters.

Definitions

ASIC	means the Australian Securities and Investments Commission
Distributor(s)	means a 'regulated person,' as defined in s994A(1) of the <i>Corporations Act 2001</i> (Cth). In this case, Distributor means Spaceship Capital Limited, as promoter of the product.
Complaints	means complaints as defined in section 994A(1) of the <i>Corporations Act 2001</i> (Cth)
Consumer	means a potential member of Spaceship Super
Issuer(s)	means a person who is subject to the TMD requirements in s994B of the <i>Corporations Act 2001</i> (Cth) (including sellers in a regulated sale situation), unless indicated otherwise.
Member	means a customer of Spaceship Super
TMD	means Target Market Determination
PDS	means Product Disclosure Statement of Spaceship Super
Spaceship Super or Fund	means the sub-plan known as 'Spaceship Super' in OneSuper, issued by Diversa Trustees Limited (ABN 49 006 421 638, AFSL 235153; RSEL L0000635).
Reference Guide	means the Reference Guide of Spaceship Super, which forms part of the PDS

Promoter of Spaceship Super:

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 In-app chat