# [Good] Super

## ANNUAL REPORT 2020

Issued by Tidswell Financial Services Ltd ABN 55 010 810 607, AFSL 237628, RSE Licence L0000888 as Trustee for the max Super Fund ABN 22 508 720 840, RSE R1067897

> Good Super is a sub plan of the max Super Fund ABN 22 508 720, RSE R1067897 and the Promoter is Mammatus Pty Ltd ABN 74 101 393 435, AFSL 289890.

#### About this report

Your Good Super (the Plan) 2020 Annual Report is one of two parts that forms the Annual Periodic Statement:

#### PART 1: 2020 ANNUAL MEMBER BENEFIT STATEMENT

Contains personal information to help you understand your benefits over the 2019-20 financial year. You will receive this separately via email unless otherwise requested.

#### PART 2: 2020 ANNUAL REPORT

This document contains general information about the Plan including its financial condition, management and investment performance over the 2019-20 financial year. This document is available online.

This 2020 Annual Report should be read together with your 2020 Annual Member Benefit Statement.

#### Important

Good Super is a sub plan (division) of the max Super Fund ABN 22 508 720 840, RSE R1067897. The Promoter of the Plan is Mammatus Pty Ltd ABN 74 101 393 435, AFSL 289890.

Tidswell Financial Services Ltd ABN 55 010 810 607, AFSL 237628 (RSE Licence Number L0000888) is the Trustee of the Plan and issuer of interests in Good Super, a Division of the max Super Fund, and has been the trustee for the duration of the period. Good Super is a sub plan of the max Super Fund ABN 22 508 720 840 (the Master Plan) and holds Registration Number R1067897.

Neither the Annual Report nor the Benefit Statement (Parts 1 and 2) contains financial product advice, so you should not rely on it as such. Before making any decision based on this information, you should obtain and read the relevant Product Disclosure Statement (PDS) and consider seeking independent financial advice relevant to your personal circumstances. Copies of the PDS can be obtained from our website www.good.com.au

#### Do you need help?

Contact Member Services on:

Telephone: 1300 788 658

Monday to Friday: 9.00am to 5.00pm (Brisbane time)

or visit us online at www.good.com.au

or write to:

The Trustee Good Super PO Box 3528 Tingalpa DC Qld 4173

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#### A MESSAGE FROM THE TRUSTEE

#### Dear Member

I am pleased to present the report for the financial year ended 30 June 2020 for Good Super.

#### A Year of Big Challenges for all Australians and your investments

The last 12 months have certainly been a year of challenges with the bushfires in the summer of 2019/20 and the COVID-19 pandemic which has been a focus for not only Australia, but the world for much of 2020 and the resulting economic downturn.

In response to the pandemic, the Federal Government initiated the Early Release Payment scheme to allow members adversely impacted by COVID-19 to access a portion of their superannuation, which we supported. During this time, we worked hard to ensure that member payments were processed in a timely, safe and efficient manner to support our members in your time of need.

As Trustee, we have been communicating with you in light of the market volatility and uncertainty and will continue to do so.

Such extreme global events had an impact on economies and financial markets. Whilst the March quarter saw investment returns fall, the massive stimulus measures put in place by governments and central banks saw a more positive June quarter. Nevertheless, for the 12 months to the end of June 2020, investment returns recovered from what might have been.

The balance of 2020 has seen more positive sentiment driven by strong containment of the pandemic in Australia and growing prospects of an effective vaccine, so we are hopeful of improving investment returns in equity markets.

The last 12 months highlight the need for a well-diversified fund to help protect investment returns into the future. Good Super offers a menu of investments options designed to provide you with the ability to choose your investment portfolio to suit your personal circumstances, and we if not already we strongly encourage you to talk to your financial adviser about suitable portfolio construction.

#### Your Trustee is Changing to better serve you, but is remaining independent.

This year you may have noticed there has also been a lot of regulatory change and media coverage of superannuation fund performance, consolidation and costs. As your Trustee, we remain committed to ensuring that we put your interests first. In light of this, Tidswell is looking to streamline its business by consolidating all our super funds under one trustee company, Diversa Trustees Limited (Diversa). Diversa is part of the same group as Tidswell and we anticipate that this consolidation should ultimately allow us to improve scale, efficiency and deliver better member outcomes. We will contact you further on this before the change occurs.

Importantly, both Tidswell and Diversa are independent. By this we mean that, unlike almost all superannuation trustees, we have no commercial or vested interest in your service providers, such as investment, administration and insurance managers appointed to manage your fund. We therefore objectively monitor their performance and value for money and are able to change providers if they are not providing value to you.

#### IMPORTANT: your beneficiary(ies)?

Have you provided us with your nomination of preferred beneficiary or kept this information updated due to change personal circumstances in the event of your death? We see many death benefits delayed because the Trustee cannot easily determine your beneficiary preferences. This delay can be very distressing for your family at a very difficult time for them. I strongly encourage you to check your beneficiaries on your Membership Statement and if absent or out of date provide an updated nomination by visiting the Good Super website, and or calling us on 1300 788 658.

I would like to thank my fellow directors and staff for staying focussed and committed to delivering the best outcomes for our members in these challenging times.

Most of all, thank you again for entrusting your retirement funding to us. On behalf of the Trustee, directors, management and staff we wish you safe passage ibn these uncertain times. Please do not hesitate to contact our office for further information.

M J Terlet AO Chairman Tidswell Financial Services Ltd as Trustee of **Good Super** 

#### INVESTMENT REPORT

#### Investment Overview

The 2020 financial year could almost be described as one of two halves – the first half where markets were in a general malaise and returns relatively flat, and the second where markets experienced wild volatility. The volatility in the second half of the year was extreme. It saw markets rising to record levels on positive sentiment until late February, and the impact of coronavirus (COVID-19) in the latter phase where March 2020 saw the onset of the pandemic affect global markets in a manner rarely seen before. The recovery in the June quarter was equally as astonishing, with massive stimulus measures implemented by governments and central banks worldwide to cope with the COVID-19 effect pushing markets to large gains from their March lows.

#### **Economic Conditions**

Australia started FY2019/20 with mixed economic conditions. The unemployment rate increased in September to a 12-month high of 5.3%. In an attempt to stimulate economic activity and support the unemployment rate, the Reserve Bank lowered the cash rate for the third time over 2019 by 25 basis points to a record low of 0.75% in October. Rounding out the calendar year, another trade surplus was recorded in December and while growth rates were moderate, the economy continued to show signs of resilience.

As 2020 began, Australia was hit with a devastating summer of bushfires impacting domestic travel and commerce. Even so, Australian equities had been fairly solid against the backdrop of the bushfires and concerns about weakening global growth with Australia, parts of Asia and Europe recording sluggish growth in early 2020. In addition to generally soft numbers coming out of the global economy, the lingering trade standoff between the US and China continued to weigh on sentiment. The US economy continued to perform well however, which supported the performance of markets.

The original emergence of COVID-19 in the city of Wuhan, China in late 2019 and its rapid spread throughout the country in early 2020 was originally viewed both by governments and markets worldwide as an event that would likely be contained to that country, resulting in a temporary impact to the Chinese economy. It was thought by some commentators that stimulus provided by the Chinese government would mediate the global impact, and the impact to markets might see a "V-shaped" recovery. However, the rapid spread of COVID-19 worldwide and the devastating health and economic consequences that unfolded globally saw those assumptions quickly change, eventually prompting the World Health Organisation (WHO) to declare a pandemic on March 11, 2020.

The ominous economic performance statistics coming out of China in early 2020, including the contraction of their economy by 6.8% (YoY) in the March quarter, resulting from the restriction measures implemented by the Chinese government to contain the virus was a sign of things to come for the broader world economy. In March, the economic impact hit global markets swiftly and severely, causing a bout of volatility rarely seen before. Governments and central banks were pumping massive amounts of stimulus into economies, with government assistance packages seemingly being rolled out and extended on a continuing basis to a range of industries and citizens alike. This is an ongoing commitment from the central banks and governments globally of a significant magnitude.

Australia was one of the first countries to close their borders on 20 March due to the pandemic. It gave the nation the benefit of time and knowledge from the experiences of other countries to prepare and act on mitigation plans to help manage the impending onset of the virus in this country. The rising infection numbers both globally and in Australia resulted in the government necessarily imposing limitations on personal activities and business operations to protect public health. On 30 March, the Federal Government implemented the JobKeeper stimulus package to support businesses and individuals impacted by COVID-19, the core aim of which was to help limit job loss by allowing employers to retain staff. The Reserve Bank of Australia (RBA) cut interest rates in March by 25bps to 0.50%, and then days later followed with a further 25bp emergency cut to a record low of 0.25%. The RBA also committed to the purchase of Australian federal and state government bonds as well as a A\$90 billion term funding facility to the banking system at a fixed rate of 0.25% for lending to businesses.

The subsequent weeks and months saw a series of virus-related restrictions and lockdown measures throughout the country which forced many businesses to close or suspend trade. With the restrictions affecting almost every single country, industry and consumer the Federal Government's campaign to achieve a budget surplus has been replaced by a huge deficit in order to support the national economy.

A relative amount of containment of the spread of the virus in June prompted an easing of restrictions and resumption of economic activity in both Australia and globally. In Australia, ongoing lockdowns due to a large rise in infections in Victoria is a reminder that future economic activity and market volatility remain largely contingent on containing the virus. Until a vaccine is available, economies and markets will likely remain volatile.

#### **Economic Conditions**

The 2018/19 financial year was dominated by the ebb and flow of the US-China trade tensions and the eventual dovish shift by global central banks in response to the slowdown in global manufacturing activity and trade. At the beginning of 2018/19, market sentiment remained buoyant despite the commencement of the US-

China trade war. US equity markets rallied to a record high in September and the solid US economy saw the US Federal Reserve (Fed) lift interest rates twice over the first half of 2018/19.

However, an escalation of the US-China trade wars in September – with the US imposing a 10% tariff on US\$200 billion of Chinese imports and further lifting this to 25%, along with a Fed seen on automatic pilot in its approach to hiking interest rates despite the weakening global outlook, significantly undermined market sentiment. The US equity market plummeted almost 20% between its peak in September and its low on Christmas Eve.

The Fed responded by putting further rate rises on hold and adopting a neutral policy stance. This stance was further adjusted in June when the possibility of lower interest rates in response to weaker global conditions and low US inflation. This led to a resultant shift in bond yields, with US 10-year government bond yields dropping from a peak of almost 3.25% in November to 2.0% by the end of the financial year.

Europe also experienced a softening in economic conditions with local and global factors influencing the slowdown. For the financial year, Eurozone GDP growth was 1.1%. Inflation is persistently below the ECB's 2% target rate at 1.3% over the year to June. Low inflation, along with comments from the ECB president that the economic outlook is worsening, are leading to expectations that further stimulus will be added to the economy in coming months.

In the UK, Brexit talks continue to stalemate. This has seen the exit date extended out twice and a change in prime ministry. Domestic uncertainty combined with global factors has seen a decline in business investment and a slowing growth rate.

The Japanese economy is highly dependent on exports, and growing global trade tensions are posing challenges. However, the labour market is experiencing decade low levels of unemployment as the aging of the population is feeding through to a labour shortage.

Economic indicators in China have weakened over the last 12 months not helped by the escalation in the trade war with the US in recent months. The government has responded with additional measures to boost growth, particularly around infrastructure spending.

#### **Financial Markets**

In Australia, the S&P/ASX 200 Accumulation Index returned -7.7% for the year to 30 June 2020, with industrials and resources returning comparably negative returns. The Real Estate and Financials sectors have been particular standouts for the wrong reasons, with the S&P/ASX200 A-REIT Index and Financials (ex-AREIT) Index underperforming the market by significant amounts. Respectively, their returns were -21.3% and -21.4% over the financial year.

Market results through the first half of the year were up and down as a result of trade concerns around the US and China, as well as an uninspiring reporting season in August and September. The beginning of the 2020 calendar year saw confidence return and the market hit an all time high in February. However, the positive sentiment was short-lived, and the full threat of the COVID-19 pandemic emerged in March and with it came a fall in markets of a magnitude and swiftness unlike any seen before with the market falling 20.7% for the month. Australia's early success in managing the spread of the virus and the progressive easing of restrictions which enabled parts of the economy to reopen earlier than some predicted bought about a rise in confidence in the market. A stunning turn- around during the June quarter resulted, with a market gain of 16.5%.

Global equities (ex-Australia) performed strongly compared to the Australian market, returning +5.2% on an unhedged basis while the hedged return of +1.3% was due to the weakened Australian dollar. The story of the market rise, then fall, then rise again was a similar one in all markets.

In the US, the S&P 500 rose 7.1%, substantially helped by a roaring tech sector. The US Technology sector significantly outperformed all other markets and sectors as they were clear beneficiaries of the 'stay-at-home' restrictions imposed by governments due to the pandemic. The big tech players were the clear winners out of the pandemic, with the June quarter seeing major gains in the share price values of Apple (+44%), Amazon (+41%), Facebook (+36%) and Microsoft (+29%).

In Europe, the UK's FT100 Index returned -23.8% for the March quarter, then recovered 9.2% during the next. Financial year returns were still grim however, with a 13.8% fall. The situations in other European markets was similar, with Germany's DAX up 23.9% and the French CAC Index 13.5% higher over the June quarter. Each performed negatively over the year however returning -0.7% and -9.2% respectively.

In Asia, Japan's Nikkei Index June quarter recovery return was 18.0%, bringing a total return for the year to 7.0%. China was one of the first nations to reopen their economy and while the 2.5% rise by the MSCI China Index in the June quarter looked comparatively modest to the other countries we have discussed, its yearly return of 15.3% was much stronger than others.

Fixed income returns were not immune from the volatility, however produced solid yearly returns when considering the conditions. Global bonds returned 5.2% over the year in Australian dollar (hedged) terms, while Australian bonds slightly underperformed global bonds returning 4.2%.

Overall, for a balanced investor returns for the year were flat, returning 0.7% as measured by the Morningstar Australia Balanced Accumulation Index. While the financial year may not have delivered the strong positive results investors were hoping for, it is critical to remember that the year has presented unprecedented conditions and challenges

Asset Class	1 year %	3 years % pa	5 years % pa	10 years % pa
Balanced Fund Morningstar Aus Multisector Balanced TR AUD	0.70	6.18	5.92	7.66
Australian Shares S&P/ASX200 TR	-7.68	5.19	5.95	7.80
Australian Industrial Shares S&P/ASX200 Industrial TR	-7.79	3.15	4.93	9.59
Australian Resources Shares S&P/ASX300 Resources TR AUD	-6.96	14.49	10.27	2.15
International Shares MSCI World Ex Australia NR AUD	5.18	10.76	9.37	12.36
Emerging Markets MSCI EM NR AUD	-1.53	5.63	5.15	5.40
Australian Property S&P/ASX200 A-REIT TR	-21.33	2.00	4.38	9.22
International Property FTSE EPRA/NAREIT Developed NR Hdg AUD	-17.63	-1.89	1.62	8.14
Australian Fixed Interest Bloomberg AusBond Composite 0 + Yr TR AUD	0.85	1.53	1.73	2.68
International Fixed Interest Barclays Global Aggregate TR Hdg AUD	5.18	4.73	4.76	6.01
Cash RBA Bank accepted Bills 90 Days	0.71	1.46	1.67	2.59
Consumer Price Index (CPI)	-0.35	1.10	1.25	1.79

Source: Morningstar Australasia Pty Ltd & Australian Bureau of Statistics (ABS)

#### Summary

While there has been a strong recovery in equity markets from the March lows, supported by monetary policy in the form of low interest rates and the enormity of spending programs by governments both here in Australia and around the world, there are still concerns over the short and long term recovery. The gradual lifting of restrictions related to containing the COVID pandemic across the world has been seen as mostly positive by the markets, however the long-term economic ramifications of the shutdowns cannot be known. Until a vaccine is available globally, economic activity and financial market returns will remain vulnerable and uncertain.

We continue to support diversified strategies to help smooth the impacts of any market shocks of the likes we have experienced over the FY2020 year.

#### Investment Objective & Strategy

Good Super offers investment options designed to help you reach your retirement goals.

Good Super's investment options are designed to cater to a growing demographic of ethically and socially responsible individuals. The equities investments offer a mix of Australian and international equities, and at a base level apply an environmental, social and governance (ESG) screen. This excludes companies with a material exposure in tobacco, weapons and armaments, gambling, alcohol, pornography and human rights abuse. The Income investment option does not apply an ESG screen.

Once you have selected your allocation to an equity investment option, the balance of your account will be allocated to the Income investment option, depending on your attitude to risk. The allocation ranges are between 0 to 100%.

Historically, portfolios with a higher weighting towards growth assets have outperformed more conservatively invested portfolios. Given the long-term nature of investing, it is logical that many people weight their portfolios towards growth assets. However, when constructing your portfolio, you should consider the need for diversification to ensure that the investment options selected meet your individual needs, risk tolerance and investment timeframe.

#### IMPORTANT INFORMATION ABOUT THE TRUSTEE

#### Trustee

The Trustee of the Master Plan, under the Trust Deed governing the rules of the Plan, is Tidswell Financial Services Ltd ABN 55 010 810 607, RSEL L0000888, AFSL 237628 (**Tidswell**).

Directors of the Trustee during the year ending 30 June 2020 were/are:

Current as at 30 June 2020		Directors who resigned during the Year		
Name	Date Appointed	Name	Date Appointed	Date Resigned
Ronald Peter Beard	20 August 2012	Stephen William Miller	1 October 2017	25 February 2020
Fiona Margaret McNabb	1 October 2017			
Andrew John Peterson	20 March 2018			
Michael John Terlet AO	19 April 1991			

The Trustee and its directors hold and have held professional indemnity insurance over the entirety of the 2019-2020 financial year.

The Trustee has agreed to act as the independent corporate Trustee and the Fund is administered by the Administrator.

#### **Trustee Committees**

The Board has established three Committees and appoints all members. The Trustee's committees are:

Current as at 30 June 2020		
Board, Audit, Risk and Compliance Committee		
Name Role		
Fiona Margaret McNabb	Chair	
Michael John Terlet AO	Committee Member	
Ronald Peter Beard	Committee Member	
Remuneration, People and Culture Committee		
Ronald Peter Beard	Chair	
Michael John Terlet AO	Committee Member	
Fiona Margaret McNabb	Committee Member	

Current as at 30 June 2020		
Investment Committee		
Name Role		
Fiona Margaret McNabb	Chair	
Ronald Peter Beard	Committee Member	
Andrew John Peterson	Committee Member	

If you have any questions about how the change of Trustee will affect your superannuation, please call our Member Service line on 1300 788 658 or email info@good.com.au.

#### Compliance

The Trustee believes that the Plan has satisfied the requirements of the Superannuation Industry (Supervision) Act 1993 (SIS) for the year ended 30 June 2020, and that the Australian Prudential Regulation Authority (APRA) will be satisfied that the Plan is operating in accordance with SIS.

#### Audit

BDO Audit has completed an audit for the Plan. The audited abridged financial information for the Fund is provided within the 'Abridged Financial Information ' section of this Annual Report. A full copy of the audited accounts and auditor's report will be available for inspection on Fund's website <u>www.good.com.au</u>

#### Contributions

Under the compulsory Superannuation Guarantee (SG) scheme, employers must contribute 9.5% of an employee's ordinary time earnings (OTE) to a complying superannuation fund. These contributions must be made within 28 days of the end of the quarter.

The SG payment rate is legislated to remain at 9.5% until 2020/21 after which it will increase by 0.5% each year until it reaches 12% by 1 July 2025.

From 1 January 2020, contributions made under a salary sacrifice arrangement will not count towards an employers' SG contributions in order to avoid the super guarantee charge. Additionally, salary sacrificed super contributions will not reduce the OTE used to calculate super entitlements.

Members should check their individual benefit statements to confirm that total contributions have been received from their employer for the year ended 30 June 2020.

#### Allocation of Earnings

Your accumulation account will benefit from investment earnings (which may be positive or negative). This will be reflected in the unit price of your investment option(s) (the price goes up with positive investment earnings and goes down if there are investment losses). The unit price for an investment option you have selected reflects the total dollars held in that investment option divided by the number of units issued, and the value of your account depends on the value of the unit price and the number of units you hold.

#### **Reserving Policy**

We are required under legislation to keep a financial reserve to cover any losses that members incur due to a breakdown in operations. This is referred to as the Operational Risk Financial Requirement (ORFR).

The ORFR may be funded from the financial resources of the Trustee, the Plan assets or a combination of both. The Trustee has determined it will address this requirement by establishing and managing and Operational Risk Financial Reserve.

#### Operational Risk Reserve Investment Strategy

The Trustee has determined that the ORR has sufficient resources for the present. Accordingly, Members will, for the moment, not be required to contribute to this reserve. The Trustee has determined this Reserve will be invested proportionately across the underlying assets of the Fund. This strategy will reflect movements of the Fund assets as a whole and assist to mitigate the risk of any performance gap.

The balance of this reserve within Good Super at the end of the previous three years is summarised below.

Year ended 30 June	Operational Risk Reserve (\$'000)
2020	\$194
2019	\$199
2018	\$186

#### Insurance

The insured benefits from the Fund are provided under separate policies of insurance between us the Trustee and:

- AIA Australia Limited ABN 79 004 837 861
- MetLife Insurance Limited ABN 75 004 274 882; and
- YourCover Pty Ltd ABN 35 169 038 466 on behalf of certain Underwriters at Lloyd's.

MetLife provides protection in respect to Death and Terminal Illness whilst YourCover provides protection in respect to Total and Permanent Disablement and Income Protection. AIA provides protection in respect of Death and Terminal Illness and Total and Permanent Disablement.

The level of cover is subject to terms, conditions, restrictions, adjustments and offsets (if any) imposed under the policies issued by the insurers. Members should check their individual benefit statements to confirm the level of cover that they hold.

#### Service Providers

The Trust Deed permits the Trustee to appoint independent specialists to assist with the management and operation of the Fund. The Trustee has appointed the following professional firms to provide services to it:

Service	Professional Firm
Promoter (supports the Plan by promoting it and providing the Trustee valuable input to ensure real benefits are delivered to members)	Mammatus Pty Ltd ABN 74 101 393 435
Custodians	Conservative, Balanced and Growth Diversified Options:
(the independent corporate Custodians of the Plan)	Sandhurst Trustees Limited ABN 16 004 030 737
	Themed Investment Options:
	Interactive Brokers Australia Pty Ltd
	ABN 98 166 929 568
Administrator (administers and maintains all records of the Plan)	DDH Graham Limited ABN 28 010 639 219
Insurer (underwrites all the insurance on member's lives)	<ul> <li>AlA Australia Limited ABN 79 004 837 861</li> <li>MetLife Insurance Limited ABN 75 004 274 882;</li> <li>YourCover Pty Ltd ABN 35 169 038 466 on behalf of certain Underwriters at Lloyd's</li> </ul>
Auditor (independently verify the financial and operational strength of the Plan)	BDO Audit ABN 33 134 022 870
Investment Manager(s) (where assets of the Plan are/have been invested for future growth)	OpenInvest Co. Asset Management ABN N/A

#### Investments representing more than 5% of Plan assets

Combining investments offered by Good Super by Investment Manager to indicate those managers with 5% or more of Good Super's assets (as at 30 June 2020) are set out below:

Investment Manager	Amount	% of Plan Assets
Interactive Brokers Portfolio	\$27,118,914	85.43%
Good Super ANZ account	\$4,625,630	14.57%

#### Derivatives

Derivatives, such as futures or options, are financial contracts used in the management of investments whose value depends on the value of specific underlying investments. For example, the value of a share option is linked to the value of the underlying share.

The Trustee does not directly use derivative instruments. However, some of the underlying managed funds may do so.

External fund managers may use derivatives in managing the investment options that are available through the Plan

#### **Further Information**

We encourage you to review your member benefit statement with this Annual Report. If you would like to discuss any aspect of your statement or this Annual Report, please contact your financial adviser or us on 1300 788 658.

#### INVESTMENT INFORMATION

On October 1 2019, Good Super simplified the investment option offering in order to make it easier for members to select the cause that matters to them.

Outlined below are the changes to the investment options that occurred throughout the 2019/20 financial year. For further detail on the new investment options please read the Product Disclosure Statement and Reference Guide available on the website at <u>www.good.com.au</u>.

For New and Existing Members – Consolidated Themed Investment Options
From 1 October 2019
The themed Investment Options were consolidated to simplify the Good Super product offering to new and existing members and comprised the following options:
Defensive Option
– Income
Growth Options

Ethical

#### INDEX OF INVESTMENT OPTIONS<sup>^</sup>

Defensive Option	Good Super Conservative
	Good Super Ethical
Growth Options	[Good] Super Balanced
	[Good] Super Growth

<sup>^</sup>Returns shown are net of indirect administration and investment costs as well as investment taxes (where applicable). The returns represent past performance and do not guarantee future results. Current performance may be higher or lower than the performance quoted.

[Good] Super – 2020 Annual Report



Commenced 20 December 2013 - Closed to new members

#### Objective

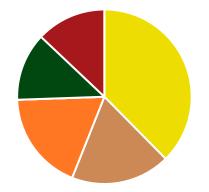
The Conservative investment option aims to deliver a return of CPI + 2% per annum after fees and taxes.

Minimum suggested timeframe is 3 years.

#### Strategy

The Conservative investment option aims to achieve a balance of risk and return by investing in a blend of assets.

Asset Allocation as at 30 June 2020



Cash	37.60%
Australian Fixed Interest	18.43%
International Fixed Interest	18.42%
Australian Shares	12.60%
International Shares	12.95%

Source: DDH Graham Limited

#### Performance as at 30 June 2020

Annual Returns		Compound Annual Retu	urns
30 June 2020	0.75%	1 year	0.75%
30 June 2019	5.32%	3 years p.a.	2.83%
30 June 2018	2.48%	5 years p.a.	2.83%
30 June 2017	3.03%	Since inception p.a. (21/02/2014)	3.28%
30 June 2016	2.61%		

### [Good] Super

#### Objective

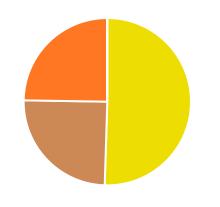
The Income investment option aims to achieve returns that are at least 0.5% p.a. more than inflation (CPI) over rolling 10-year periods.

#### Strategy

This Income investment option offers broad market-like exposure to defensive assets through Exchange Traded Funds which will have exposure to underlying assets such as investment grade bonds (both domestic and international) and cash.

The Income investment option implements no specific ESG or ethical screens to the portfolio.

Asset Allocation as at 30 June 2020



Cash	50.50%
Australian Fixed Interest	24.76%
International Fixed Interest	24.74%

Source: DDH Graham Limited

#### Performance as at 30 June 2020

Annual Returns		Compound Annual Retu	irns
30 June 2020	1.46%	1 year	1.46%
30 June 2019	4.42%	3 years p.a.	N/A
30 June 2018	N/A	5 years p.a.	N/A
30 June 2017	N/A	Since inception p.a. (09/03/2018)	2.41%
30 June 2016	N/A	· · · ·	

#### **Good** Super Ethical

#### Objective

The Ethical investment option aim to achieve returns that are at least 3.50% p.a. more than inflation (CPI) over rolling 10-year periods.

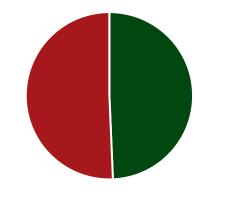
#### Strategy

This Ethical investment option is suitable for members seeking to invest in a broad ethical growth investment portfolio through Australian and international equities. Companies with a material exposure (> 10% of revenues) in the following industries or practices will be excluded:

- Tobacco
- Weapons and armaments
- Gambling
- Alcohol
- Pornography
- Human rights abuse

It is intended for investors who are investing for a minimum 10-year timeframe.

Asset Allocation as at 30 June 2020



Australian Shares	49.33%
International Shares	50.67%

Source: DDH Graham Limited

#### Performance as at 30 June 2020

Annual Returns		Compound Annual Ret	urns
30 June 2020	(3.60%)	1 year	(3.60%)
30 June 2019	10.59%	3 years p.a.	N/A
30 June 2018	N/A	5 years p.a.	N/A
30 June 2017	N/A	Since inception p.a. (16/03/2018)	2.30%
30 June 2016	N/A		

#### **[Good] Super** Balanced

Commenced 20 December 2013 - Closed to new members

#### Objective

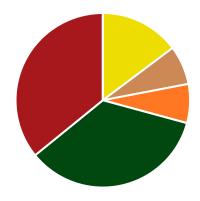
The Balanced investment option aims to deliver a return of CPI + 2.5% per annum after fees and taxes.

Minimum suggested timeframe is 5 years.

#### Strategy

The Balanced investment option aims to achieve relatively high returns in the medium to long term. It invests in a diversified mix of assets including Australian and overseas shares and bonds and cash.

Asset Allocation as at 30 June 2020



Cash	14.76%
Australian Fixed Interest	7.23%
International Fixed Interest	7.24%
Australian Shares	34.91%
International Shares	35.86%

Source: DDH Graham Limited

#### Performance as at 30 June 2020

Annual Returns		Compound Annual Ret	urns
30 June 2020	(1.65%)	1 year	(1.65%)
30 June 2019	7.15%	3 years p.a.	3.36%
30 June 2018	4.80%	5 years p.a.	3.82%
30 June 2017	8.02%	Since inception p.a. $(08/01/2014)$	4.69%
30 June 2016	1.13%		





Commenced 20 December 2013 - Closed to new members

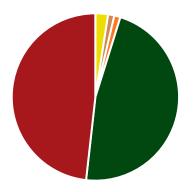
#### Objective

The Growth investment option aims to deliver a return of CPI + 3% per annum after fees and taxes. Minimum suggested timeframe is 7 years.

#### Strategy

The Growth investment option aims to achieve long term capital growth by investing predominantly in growth assets with an emphasis on Australian and overseas shares.

Asset Allocation as at 30 June 2020



Cash	2.44%
Australian Fixed Interest	1.20%
International Fixed Interest	1.20%
Australian Shares	46.94%
International Shares	48.22%

Source: DDH Graham Limited

#### Performance as at 30 June 2020

Annual Returns		Compound Annual Retur	ns
30 June 2020	(2.90%)	1 year	(2.90%)
30 June 2019	8.44%	3 years p.a.	3.91%
30 June 2018	6.57%	5 years p.a.	4.50%
30 June 2017	11.72%	Since inception p.a. (20/12/2013)	5.72%
30 June 2016	(0.57%)		

#### Member's Right to Request Information

As a Member you have the right to request any information that you reasonably require to understand your benefit entitlements. This includes such things as copies of the following information from the Trustee:

- the provisions of the governing rules of the Plan which relate to the person's membership or would affect the entitlements or rights of the Member.
- the audited accounts and Auditor's Report.
- the most recent Actuarial Report.
- the most recent Annual Report to Members.
- any other information a Member reasonably requires to understand their benefit entitlements.

The Trustee must provide this information must be provided within 30 days of receiving your request.

#### Complaints

Providing great service and looking after the best interests of our members is central to everything we do. If you have an enquiry or you are not happy with our service, please let us know about it so we can do our best to help you as soon as we can. Refer to our 'Contact us' page to find out how.

#### If you're not satisfied

If your query isn't resolved to your satisfaction or if you'd like us to investigate further, you can make a formal complaint in writing or over the phone through our internal complaints process.

Please call us on 1300 788 658, or write to:

The Complaints Officer C/- DDH Graham Limited PO Box 3528 TINGALPA DC Qld 4173

Phone: 1300 788 658 Email: info@good.com.au

Please include as much detail as possible and any supporting information about the issue.

We will confirm receipt of your complaint within 14 days of getting it and will try to resolve it as soon as possible. For complaints related to superannuation, legislation requires us to resolve your complaint within 90 days. For complaints related to other financial services, the period within which the complaint must be resolved is 45 days. If you do not receive a response from us within these timeframes, you may lodge it with the Australian Financial Complaints Authority (AFCA) scheme.

#### Who is AFCA?

AFCA is an external dispute resolution scheme that manages all complaints from consumers in the financial system. From 1 November 2018, AFCA replaces the Superannuation Complaints Tribunal (SCT) and the Financial Ombudsmen Service (FOS) in dealing with disputes related to financial services. The AFCA scheme provides a fair and independent complaint resolution service that is free to consumers.

#### What if you are not satisfied with how we have resolved your complaint?

You can also lodge a complaint with AFCA if you've made a complaint through our internal complaints process and you're not satisfied with our response. Contact the AFCA on 1800 931 678, through www.afca.org.au or by writing to:

Australian Financial Complaints Authority

GPO Box 3

Melbourne VIC 3001

There are some time limits for lodging certain complaints. This includes complaints about the payment of a death benefit, which you must lodge with AFCA within 28 days of being given our written decision.

ABRIDGED FINANCIAL INFORMATION

(max Super / Good Super – CONSOLIDATED ACCOUNTS)

Statement of Financial Position Assets	2020 (audited) \$'000	2019 (audited) \$'000
	•	·
Investments	85,252 0	99,065
Tax Assets Other assets	1,958	1,706
Total Assets	87,210	100,771
	67,210	100,771
Liabilities		
Tax Liabilities	691	1,797
Other liabilities	540	416
Total Liabilities	1,231	2,213
Net assets available for member benefits	85,979	98,558
Member benefits	85,310	97,816
Total net assets (liabilities)	669	742
Reserve	400	416
Unallocated	269	326
Total reserves	669	742
Operating Statement	2020 (audited)	2019 (audited)
	\$'000	\$'000
Investment Income	-2,083	9,810
Total net Income	-2,083	9,810
	-2,085	9,010
General administration and operating expenses	-1,430	-1,488
Total expenses	-1,430	-1,488
Results from superannuation activities before income tax		
expense	-3,513	8,322
Income tax (expense) benefit	999	-682
Results from superannuation activities after income tax expense	-2,514	7,640
Net benefit allocated to members	2,478	-8,351
Operating (loss) result after income tax	-36	-711
Statement of changes in benefits	2020 (audited)	2019 (audited)
	\$'000	\$'000
Opening Balance	97,816	95,238
Contributions including transfers	8,176	8,214
Income tax on contributions	-960	-1017
Net after tax contributions	7,216	7,197
	7,210	7,137
Benefits to members or beneficiaries	-16,552	-11,685
Insurance premiums charged to members	-1,241	-1,478
Insurance proceeds credited to members	549	193
Reserve transfers	0	0
Net benefits allocated to members' accounts	-2,478	8,351
Closing Balance	85,310	97,816

The full audited Accounts of the max Super Fund including the sub plan Good Super together with the auditor's report are available for inspection on the Good Super website www.good.com.au. Information with respect to the Trustee, its Directors' remuneration and attendance record is available for inspection on the Trustee's website, sargon.com.au/documents/

#### **Good Super**

PO Box 3528 Tingalpa DC Qld 4173

T 1300 788 658 E info@good.com.au

www.good.com.au

**Disclaimer**: This Annual Report has been prepared by the Trustee to comply with its obligations under the Corporations Act. The information contained in this Annual Report does not take account of the specific needs, or the personal or financial circumstances of any persons. Readers should obtain specialist advice from a licensed financial adviser before making any changes to their own superannuation arrangements or investments. The terms of your membership in the Plan are set out in the Plan's Trust Deed, and should there be any inconsistency between this Annual Report and the Plan's Trust Deed, the terms of the Plan's Trust Deed prevail. While all due care has been taken in the preparation of this report, the Trustee reserves the right to correct any errors and omissions.

All statements of law or matters affecting superannuation policy are correct at 30 June 2020.

Any representation or statement expressed in this document is made in good faith but on the basis that the Plan and its Trustee Tidswell Financial Services Ltd ABN 55 010 810 607 (AFSL 237628) and its associates and the Investment Managers listed within and their associates are not able to be liable in respect of such representation or statements. This document contains general information about investments and investment performance. Please remember that past performance is not necessarily a guide to future performance. Further information about the investments above can be found in the Product Disclosure Statement (PDS) and Reference Guide which can be obtained via the website www.good.com.au or by contacting Member Services on 1300 788 658.